Message Text

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INFO OCT-01 EB-08 EA-10 ISO-00 SS-15 NSC-05 AID-05 CIAE-00 COME-00 FRB-03 INR-10 NSAE-00 ICA-11 TRSE-00 XMB-02 OPIC-03 SP-02 LAB-04 SIL-01 OMB-01 /093 W

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R 060646Z SEP 78 FM AMEMBASSY CANBERRA TO SECSTATE WASHDC 4225 INFO AMEMBASSY BUDAPEST AMEMBASSY PRAGUE AMEMBASSY WARSAW

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39 11652: NA

TAGS: ETRD BEXP EGEN AS

SUBJECT: AUSTRALIANS TO SEND TRADE (SURVEY) MISSION TO EASTERN

EUROPE

1. PHIL CONNOLLY, FIRST ASSISTANT SECRETARY, ECONOMIC AND POLICY DIVISION, GOA'S DEPARTMENT OF TRADE AND RESOURCES (DTR) TOLD EMBOFF TODAY THAT HE WILL LEAD A SEVEN MAN TRADE (SURVEY) MISSION TO CZECHOSLOVAKIA, ROMANIA AND POLAND DURING THE MONTH OF SEPTEMBER. THE MISSION EXPECTS TO BE IN EASTERN EUROPE FOR TWO WEEKS AND WILL BE COMPRISED OF SIX BUSINESSMEN AND AN ADMINISTRATIVE BACK-STOPMAN FROM THE DEPARTMENT PLUS MISSION DIRECTOR CONNOLLY.

2. CONNOLLY'S DIVISION IN DTR INCLUDES THE MINERALS INDUSTRY AND SPECIAL PROJECTS DIVISION. CONNOLLY HIMSELF IS A SPECIALIST IN NON-FERROUS MINERALS AND METALS HAVING HEADED UP THE FORMER DIVISION NUMBER THREE IN DTR PRIOR TO ITS REORGANIZATION IN APRIL OF THIS YEAR.

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3. A GOOD FIRIEND OF THE EMBASSY AND MOST FORTHCOMING (HE RECENTLY ASSISTED EMBASSY IN CANBERRA BRIEFINGS AND IN ORGANIZATION OF NATION-WIDE TRIP FOR GAO TEAM REVIEW OF INCREASING RELIANCE OF U.S. BUSINESS ON FOREIGN RAW AND PROCESSED MATERIALS.) CONNOLLY SAYS THAT MISSION'S OSTENSIBLE PURPOSES ARE TO LOOK AT OPPORTUNITIES FOR AUSTRALAIN NON-FERROUS METALS EXPORTS AND RELATED

BUSINESS OPPORTUNITIES BUT, THAT IN FACT, IT RESPONDS TO DISCUSSIONS AUSTRALIAN MINISTER FOR SPECIAL TRADE REPRESENTATION GARLAND HAD WITH EASTERN EUROPEANS EARLIER THIS YEAR IN GENRAL AND THE POLES IN PARTICULAR ON THE SUBSTANTIAL SURPLUSES THE AUSTRALIANS ENJOY IN THEIR TRADE ACCOUNTS WITH THE MISSION'S TARGET COUNTRIES. ALSTON

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